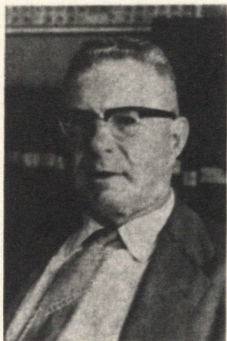


Del Howe Retires; Marquis To Replace



DELPHON HOWE



DAVID R. MARQUIS

Delphon F. Howe, of Gorham, Mill Employment Supervisor since May 1951, will retire August 1st.

Mr. Howe was born in Bethel, Maine, and came to work for Brown Company as a clerk at the Cascade Mill, in the Electrical Department, on Dec. 1, 1919.

Between 1919 and 1939, he held various positions in the Electrical Department, then was transferred into Maintenance Planning and served as Assistant Plant Engineer at Cascade until 1946.

He was then assigned to Burgess Planning and Preventive Maintenance, becoming Assistant to the Superintendent of Construction and Maintenance in March 1947. In May, 1951 he became Mill Employment Supervisor.

As a member of the Labor Relations Department, Mr. Howe's work has included the keeping of all personnel records for hourly paid employees.

David R. Marquis, 179 Finland Street, Berlin, Supervisor of Employee Activities and Training in the Labor Relations Department, has been appointed Mill Employment Supervisor effective August 1st. He replaces Delphon Howe, who will retire on that date.

Mr. Marquis, who is a native of Berlin and graduate of Berlin High School, joined Brown Company in 1951 as a time keeper. Previously he had been employed in a similar capacity for Rust Engineering Company between 1946-48. In June 1952 he became assistant to the chief timekeeper, and in March 1954, was appointed personnel man in the Industrial Relations Department. He has held his present position since March 1956.

Mr. Marquis is married to the former Dorothy Murray of Berlin and has three children. During World War II, he served in the United States Army.

The BROWN COMPANY QUALITY Bulletin

BERLIN, GORHAM, NORTH STRATFORD, N. H.
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Oriental Hobby Rings Bell As Paper Sales Tool



Left, Harold E. Moley, Sales Manager, Paper Division, explains the ancient Japanese paper folding art of Origami to colleagues; Executive Vice President Joseph H. Torras; Assistant Sales Manager Eugene O. Hanson and right, Vice President, Paper Division, Edward H. Petrick.

A new wrinkle in advertising the fine qualities of Nibroc Offset printing papers has been developed by the Advertising Department, with a response which has surprised and pleased everyone.

It is called Origami, the ancient Japanese art of creasing and folding a sheet of paper in simple or complicated design to make some object—a toy animal, flower or some other figure. There is almost no limit to what can be created through Origami. Time and patience fix the limit.

Readers of this article have practiced Origami without realizing it. Such simple things as a child's toy glider or airplane, or

paper hat, could be called Origami.

When Joe Reddy, Brown Company's Director of Advertising, and members of the Paper Division, thought of using Origami to promote Nibroc papers, they found it an ideal device. It demonstrates the great strength and folding qualities of the paper, and also, its capacity to receive and reproduce colors. All of these are essential qualities in good printing papers. Origami proves that Nibroc Offset has them to a high degree.

As used by the Sales Department, the Company has developed three samples of Origami. They appear, at first glance, to be a kaleidoscope of blazing colors, on a flat sheet of paper. But after a head-scratching few minutes of following instructions, and it isn't easy, the colored sheet becomes a wing-flapping flying crane, or a whale or butterfly.

Since the Company first advertised its paper using the Origami theme, hundreds of letters have been received, from customers and others, asking for samples.

New Insurance Booklet Issued

A new booklet describing Brown Company's insurance program for employees has gone to press and will be available for all salaried and hourly paid employees within a month.

The booklet was prepared by the Company Insurance Dept. working in conjunction with representatives of New Hampshire-Vermont Hospitalization Service (Blue Cross - Blue Shield), and Metropolitan Insurance Company.

Up to \$5,000 life insurance is provided for employees by the Metropolitan coverage, depending on annual earnings, and nearly all Company employees qualify for the maximum. In addition, sickness and non-industrial accident benefits of up to \$40 per week are included in Metropolitan's program.

The Blue Cross - Blue Shield policy provides \$15 per day for hospital room, and up to \$200 for surgical charges as set forth on a schedule of fees included in the policy. X-ray and laboratory costs are also defrayed in part in this insurance coverage.

When available, the new booklets will be mailed to each employee at his or her home.

General Offices Move To New York

Brown Co. will move its executive and general sales offices to New York City early next fall, according to Pres. Leonard A. Pierce.

The general sales offices are now located at 150 Causeway St. in Boston. A regional sales office is maintained at 500 Fifth Ave. in New York, where the company for many years had its general sales offices.

Pierce said the move was decided by the board of directors because of increasing development of Brown Co. as a national concern, with manufacturing facilities in Alabama, Ohio and Oregon and greater emphasis on new national markets for company products.

The New York location is considered a more central point for certain company functions, according to Pierce, although a regional sales office will still be maintained in Boston.

New office space is presently being arranged in one of New York's newest buildings, and arrangements are being made for Boston office personnel to move to New York if they wish to continue to work for the company.



LIFE GUARDED—Arnold Hanson, first-class millwright at Bermico Mill, examines novelty advertising piece put out recently by Division. It consists of miniature section of pipe, and emblem "Life Guarded", with legend "Outlasts a Lifetime". Roll of candy Life Savers make up core of pipe.

THE SAFETY SCOREBOARD

PLANT	POSITION AS OF		DAYS SINCE LAST ACCIDENT*
	JUNE 30	MAY 31	
Misc. Depts.	1	1	33
Power & Steam	2	2	78
Cascade Maintenance	3	3	106
Berlin Mills Ry.	4	5	205
Onco Plant	5	7	208
Cascade Operating	6	6	3
Chemical Maintenance	7	9	158
Kraft Mill	8	4	3
Bermico Operating	9	8	25
Burgess Maintenance	10	9	7
Riverside Mill	11	10	2
Burgess Operating	12	11	91
Chemical Operating	13	12	37
Bermico Maintenance	14	13	131
Wood Handling	15	14	95
Construction Dept.	16	15	10

*As of June 30, 1961. Ranking is established by frequency rate of accidents, i.e. the number of lost time accidents per million man-hours worked.



LOZIER RETIRES—El Lozier, of 117 Pine Street, Berlin, first-class millwright at Cascade, retired July 1st after 44 years with Brown Company. Mr. Lozier, first hired in 1917, spent 2 years in the Army in 1918-19, then returned to the Company and was assigned to the Cascade Maintenance Dept. in 1932 where he has worked continuously ever since. Front row, left to right, Aime Giguere, Dominic Cellupica, Joe Daley, Manager of Maintenance Harold Blakney, Mr. Lozier, Plant Engineer Wilfred Bertrand, Millwright Foreman Pete Charest, and Del Aube. Second row, John St. Cyr, Gideon Vallee, Guy Vezina, William Boucher, Alfred Morneau. Back row, Millwright Foreman Larry Nault, Tony Ruel, George Roberge, Aime Paradis, William Vautour, Eugene Roy, Frank Burke, and Joe Lundblad.

BROWN CO. FISHING CONTEST

MONTH OF JUNE 1961

RAINBOW TROUT

Arthur A. Tanguay, Cascade	3 lb. 10 oz.	23 "
Romeo St. Hilaire, Cascade	3 lb. 4 oz.	19½ "

LAKE TROUT

Wallace Rines, Riverside	6 lb. 11 oz.	28 "
Flavien Ancitil, Riverside	3 lb. 8 oz.	22½ "

SALMON

Ephraim Lamontagne, Burgess	2 lb. 12 oz.	19 "
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HORN POUT

Melberry Boutillier, Cascade	13½ oz.	12 "
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Mister Clean Ratings

PLANT	POSITION		SCORE
	IN JUNE	IN MAY	
Onco	1	1	84.0
Research	2	5	83.0
Bermico	3	9	82.7
Berlin Mills Ry.	4	3	82.5
Wood Handling	5		82.4
Power & Steam	6	2	82.0
Riverside	7	6	81.7
Chemical	8	4	81.4
Sulphite	9	8	80.5
Cascade	10	7	80.0
Kraft	10	8	80.0



GUESTS OF HONOR—Vice President Robert W. Andrews and Mrs. Andrews were the center of attraction at a party given for them at the Town and Country Inn on July 13th. Mr. Andrews, formerly Works Manager at Berlin and for the past two years, in charge of building and operation of the Bermico plant at Birmingham, Alabama, will retire in October. Eighty-eight friends of Mr. and Mrs. Andrews, from Boston and Berlin operations, attended the party. Including President Leonard A. Pierce (left) and his secretary, Miss Sue Keserian.

Mooney And Switchboard Retire Together



JOE MOONEY AND FRIEND—Vice President C. S. Herr, a frequent caller on Joe Mooney at Wilson Mills, discusses Woods Department affairs with Joe, who sits at switchboard.

Joe Mooney, a Woods Department employee since 1916 and operator of the Company's switchboard at Wilson's Mills, will retire at the end of July.

When Joe first came to work for the Company, no medical exams were required. If they had been, his serious eye ailment would probably have prevented his employment. The fact that Joe has continued to work for the Company for some 45 years and has become one of its most respected and best liked employees, is proof that rules don't always apply when men are hired.

For years Joe has been the essential link between the Woods Department offices at Berlin, and the logging camps deep in the woods. His telephone switchboard, in a small cottage at Wilson's Mills, is the point where New England telephone lines connect with the Company's private lines into the woods. His cottage is the stopping-off point for people who range in position from such people as President Eisenhower, directors and officers of Brown Company, and scalars, truckdrivers or others. All are welcome.

All stop because they admire Joe so much, and enjoy talking with him.

That switchboard of Joe's, as he says, "has nine lives, like a cat". It was first located at the old Brown Farm in Wilson's Mills, logging headquarters for the Company. Joe had charge of receiving supplies hauled up by wagon from Berlin, and transferred at the Brown Farm to still further hauls into the woods to camps. He also operated the switchboard. Then the old Brown Farm burned, in 1918. All that was saved was the switchboard. It was moved over to the Linnell Place, says Joe, and then that burned in 1933. Again the switchboard was saved, and moved to its present location.

A combination of events has led to Joe's retirement. As the Company's woods operations extend deeper and deeper into the woods, it has become more and more costly to build and maintain new telephone lines. The high degree of mobility of the operations, which can change in location from month to month, has complicated the problem still further. This has forced the Company to adopt radio as its

primary means of communications, a system already proven to be more effective than the old telephone method.

Joe has three qualities which make him outstanding: his complete loyalty to Brown Company and the Woods Department, his keen sense of humor, and his sublime courage in the face of falling eyesight. The word "complain" is not a part of Joe's vocabulary. He wouldn't know what it meant.

Brown Company is not saying "good bye" to Joe Mooney. He isn't going to have a big retirement party, because he doesn't want one. Probably there isn't a large enough hall to hold one, if he did. He will receive a purse of money from his many friends, although money is not what Joe wants. It's all they can give him, besides their friendship.

Joe will continue to live in his cottage at the Brown Farm, his home for many years. The latch-string will always be out. And with or without his switchboard, Joe will still have his finger on the pulse of woods operations.

Why don't YOU stop and see Joe sometime?